

BACK-OFFICE AUTOMATION FOR GERMAN-OWNED MANUFACTURERS IN THE U.S.

Your plant is growing. Your back office isn't.

We automate the document work that eats your team's week — with the business case calculated up front, at a fixed price, and results measured in weeks.

88%

plan to grow their U.S. workforce by
2029

86%

report negative effects from U.S.
tariffs on their business

The most expensive part of a company is rarely production. It is the work around it – capturing, chasing, forwarding, waiting. That is where we take out cost and time.

Joerg Boehlkau · Founder & Managing Director

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Administration grows faster than the revenue it supports.

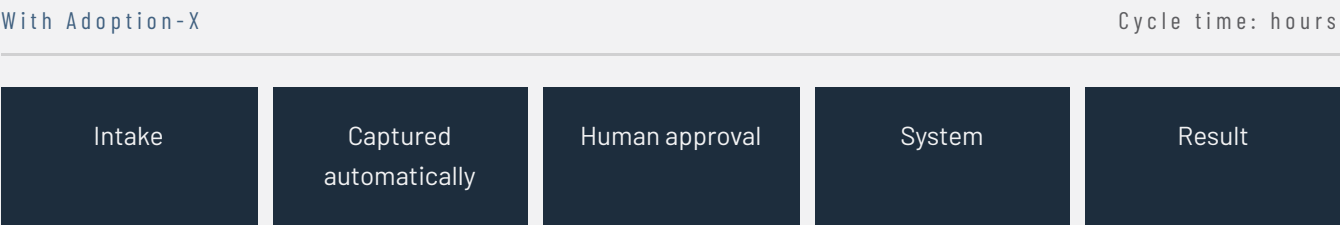
On the floor, every minute is optimized. In the office next door, the same transactions have run through inboxes, spreadsheets and hallway conversations for years — at a cost that appears in no calculation.

01 Capacity, not headcount Roles stay unfilled — the work does not go away. It lands on your best people.	02 Processes without an owner Email and Excel hold together what a system should carry — error risk included.
03 Cash tied up Long cycle times push invoicing, discounts and cash collection to the back.	04 Margin under pressure Rising overhead cannot be passed on through price indefinitely — least of all under tariffs.

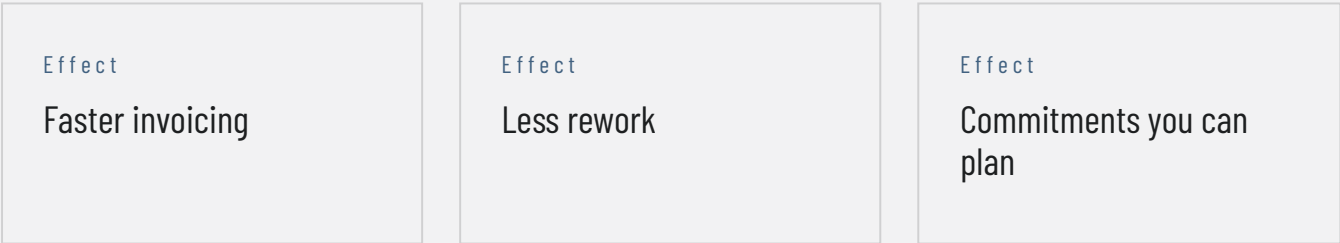
No company fails for lack of technology. It fails because nobody decided which process costs money first.

Days become hours.

A typical administrative transaction — above, the way it runs today and where it waits. Below, the same transaction once capture, checking and hand-off are automated.



Your people stay in the process — but only where their judgment creates value: checking and releasing. Nothing is filed, sent or booked without a human decision.



Six processes that cost money almost everywhere.

We start where volume, repetition and the cost of errors come together — not where the technology would be most interesting.

Invoice & document intake

Faster posting, no double entry, early-payment discounts usable again.

Quote & order review

Shorter response time on inquiries — a higher hit rate.

Knowledge & documents

Contracts, standards and records found in seconds instead of asked for.

Complaints & quality

Make the cost of defects visible, fix causes earlier.

Purchasing & suppliers

Make quotes comparable, document the decision behind them.

Reporting & month-end

Numbers your parent company expects, without manual assembly.

No second system world

We build on what already runs at your site: ERP, MES, DMS, PLM and Microsoft 365 — including the on-premise mail server, the legacy document system and the spreadsheet nobody dares to touch. No parallel platform, no duplicate maintenance, no migration.

Not more technology. More result.

Handling

Days → hours

First results

In weeks, not quarters

Overhead comes down

Administrative effort per transaction drops measurably.

Cash arrives earlier

Shorter cycle times shorten the path to the invoice.

Knowledge stays in the house

Processes no longer hang on individual people.

Growth without hiring

Handle more volume with the same team — the position you can't fill anyway.

Error costs disappear

Checked rules instead of manual re-typing.

Decisions are provable

Every step documented for audit and review.

The difference is not the technology. The difference is that the process keeps running on Monday morning without you.

The benefit comes before the project – not after it.

Before anything is built we work the process out in numbers: volume, handling time, error rate, cost. What does not pay for itself, we do not build.

Worked example · document intake

Illustrative

POSITION	TODAY	AFTER
Transactions per month	1,200	1,200
Handling time per transaction	8 min	2 min
Effort per month	160 hrs	40 hrs
Cost per month (at \$65/hr, fully loaded)	\$10,400	\$2,600
Relief per year	—	\$93,600

An example to show the method. Your numbers are established in the assessment from real transactions on site – payback period included.

Fixed price

Budget is set before we start – no day-rate lottery.

Proof before scale

We only expand what has measurably worked.

No lock-in

Vendor-independent and built to be replaceable.

Economics first. Then technology.

01

We know the other side of your reporting line

ERP conventions, documentation standards and what the parent company expects at month-end — we have worked inside them.

03

Fixed price instead of blind flight

Scope, result and cost are agreed before implementation starts. Travel from Germany included.

05

Vendor-independent

We recommend the solution that pays off for you — not the one we earn on.

02

Two languages, one project

German with your managing director, English with your plant. Nothing is lost in the hand-over.

04

One point of contact

Advice, build and operation from one hand — no seam between three vendors.

06

Effect, not tooling

Every process is measured before it is widened out.

WHAT THIS IS NOT

Not a chatbot for your staff to figure out

Not a platform you have to migrate onto

Not a twelve-month transformation program

Not a pilot that never reaches production

Your data stays your data.

Where your data is processed is a decision, not a side effect. Hosting, access and evidence obligations are settled in writing before the first process goes live — in a U.S. region, named in the contract.

Hosting

U.S. data center, named in the contract

Parent company

GDPR-aligned

Regulation

Every automated step logged and attributable

No model training on your data

Your operating data is not used to train anyone's model and does not leave your area of responsibility.

Roles & permissions

Access follows the structures and approval paths you already have.

Auditable logs

Every automated step is evidenced for internal audit and external review.

Accountability stays inside

Approvals remain with your employees. The system proposes; a person decides.

One test tells a real automation from a demo: if the tool were switched off tomorrow, would your people work slower — or would work stop?

Two defined engagements.

Fixed price, fixed scope. You know before you sign what you get and what it costs. After each step you decide again — no step commits you to the next.

Step one · 2 weeks Back-office Automation Assessment One real process mapped on site, with the people who run it Volume, handling time and error rate measured — actual numbers Target process, business case and build estimate Written, in English and German Travel from Germany included \$9,500 fixed	Step two · 6 to 10 weeks Production Automation Sprint One process live in production — not a prototype Integrated with the systems you already run Human approval before anything is filed, sent or booked Agreed success metrics, measured against the assessment baseline Hand-over, or we keep operating it — your call from \$35,000 fixed
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Then

Proof

Time, quality and cost before and after — numbers on the table. 2–4 weeks.

Then

Roll-out

Further processes, sites and teams — repeatable, same pattern.

Always

No day rates

If we cannot name the effect up front, the project should not start.

THE NEXT STEP

30 minutes. No preparation. No slides.

Tell us what your team retypes by hand. You will know within the call whether there is something here — and which process pays off first.



Joerg Boehlkau

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28 years in IT, 24 of them at Avanade — the Microsoft and Accenture joint venture — most recently Head of IT Infrastructure and Cloud Advisory in Frankfurt, leading a 30-person cloud and AI team. You will not be handed to a delivery team: the person you speak with is the person who builds it.

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YOUR PLANT IS GROWING. YOUR BACK OFFICE ISN'T.

Adoption-X AI Technologies LLC · 1309 Coffeen Avenue, STE 1200, Sheridan, WY 82801 · Sister company: Adoption-X KI Technologie UG (haftungsbeschränkt), Seesen, Germany. Figures on the cover: German American Business Outlook 2026, German American Chambers of Commerce, survey of 243 German companies active in the U.S., January 2026.